

Message Text

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PAGE 01 TEHRAN 01825 220605Z
ACTION NEA-10

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FM AMEMBASSY TEHRAN
TO USDOC WASHDC
INFO SECSTATE WASHDC 7084

UNCLAS TEHRAN 1825

E.O. 11652: N/A
TAGS: BTRA BEXP IR
SUBJ: FOREIGN BUYER PROGRAM: VISIT OF DR ZARGHAMI AND DR HALATI OF
NICI

REF: A. USDOC 3183, B. USDOC 2855

1. HALATI HAS INFORMED EMBOFF THAT HE AND ZARGHAMI WILL
ARRIVE AND OVERNIGHT IN CHICAGO FEB 25 AND THEN
PROCEED TO DENVER FOR MEETINGS WITH ANACONDA. HALATI
REPORTED THAT ZARGHAMI WILL BE UNABLE TO STAY IN US MORE
THAN A FEW DAYS BUT THAT HALATI COULD AND WOULD STAY LONGER
IF THE SUGGESTIONS NOTED IN DOC CABLES WERE "INTERESTING".

2. HE HAS BEEN SENT THESE CABLES AND URGED TO CONTACT
CORFITZEN ON ARRIVAL IN US BUT BASED ON EARLIER TELECON
WHEN CABLES WERE READ TO HIM, HE SEEMED UNABLE TO UNDERSTAND
WHY HE AND ZARGHAMI WERE NOT GIVEN THE NAMES OF THE TYPES
OF PLANTS REQUESTED BY THEM RATHER THAN LONGER LISTS
OF SUPPLIERS. COMMATT WENT TO SOME LENGTHS TO EXPLAIN RATIONALE
BUT BELIEVE IT IS QUESTIONABLE THAT HALATI AND ZARGHAMI
WILL FOLLOW THROUGH.

3. ACTIN REQUESTED: SUGGEST CORFITZEN OR POSSIBLY
COFER TELEPHONE THEM AT BROWN PALACE IN DENVER OR VIA
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ANACONDA.

4. FYI: IT IS NOT CLEAR WHETHER VISITORS ARE INTERESTED
IN SOME SORT OF JOINT VENTURE WITH A US MANUFACTURER OR
IN BUYING US TECHNOLOGY AND EQUIPMENT, BUT THE LATTER
SEEMS MOST PROBABLY.
MIKLOS

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